Sayı : 38591462-051.02-2021-1773 18.06.2021

Konu : Karadeniz Limanları ve Deniz Taşımacılığı 2021

Sergi ve Konferansı Hk.

Sirküler No: 645

Sayın Üyemiz,

01-03 Aralık 2020 tarihleri arasında yapılması planlanan ve Covid-19 pandemisi nedeniyle ileri bir tarihe ertelenen "Karadeniz Limanları ve Deniz Taşımacılığı 2021 Sergi ve Konferansı" (The Black Sea Ports and Shipping 2021 Exhibition and Conference) konulu etkinlik, **06-08 Temmuz 2021** tarihleri arasında The Marmara Taksim Otel, İstanbul'da düzenlenecektir.

Bu yıl 9'uncusu düzenlenecek olan etkinliğin broşürü Ek'te yer almakta olup, konferansta ele alınacak konular aşağıda sunulmaktadır:

- -Sürdürülebilir bir geleceğin oluşturulması ile ilgili akıllı liman gelişmeleri,
- -Yurt içi ve uluslararası ticaret taleplerinin geliştirilmesine ilişkin stratejiler,
- -Orta Koridor değişim çağı ile yüzleşmek,
- -Karadeniz tedarik zincirindeki gelişmeler ve küresel tedarik zinciri hareketlerini etkileyen güncel küresel zorluklar ile mücadele,
 - -Karadeniz limanlarına yatırım yapılmasının faydaları,
 - -Karadeniz tedarik zincirindeki güncel gelişmeler,
- -Dijitalleşme karar destek sistemlerinin terminal faaliyetleri ve verimliliği üzerine geliştirici etkileri.
 - -Sıfır emisyonlu terminallere yönelik teknik yenilikler,
 - -Limanlarda emniyetin sağlanması, risklerin azaltılması ve kazaların önlenmesi,
 - -Karadeniz Bölgesi'nde merkezi bir liman olmak.

Etkinliğe ilişkin detaylı bilgiye https://bit.ly/3gIYuQf internet adresi üzerinden erişilmekte olup, Odamıza sağlanan sınırlı sayıdaki ücretsiz giriş hakkından yararlanmak isteyen üyelerimizin katılım talebinin 22 Haziran 2021 tarihine kadar Odamıza (selin.yeleser@denizticaretodasi.org.tr) iletilmesi hususunu bilgilerinize arz/rica ederim.

Saygılarımla,

İsmet SALİHOĞLU Genel Sekreter

Ek:Etkinlik Broşürü (9 sayfa)

Dağıtım:

Bu belge, 5070 sayılı Elektronik İmza Kanuna göre Güvenli Elektronik İmza ile İmzalanmıştır.







Tel: +90 (212) 252 01 30 (Pbx) **Faks:** +90 (212) 293 79 35







istanbul ve marmara, ege, akdeniz, karadeniz bölgeleri istanbul & marmara, aegean, mediterranean, blacksea regions CHAMBER OF SHIPPING

Gereği:

- Tüm Üyeler (WEB sayfası ve e-posta ile)
- İMEAK DTO Şube ve Temsilcilikleri
- Türk Armatörler Birliği
- S.S. Gemi Armatörleri Motorlu Taşıyıcılar Kooperatifi
- GİSBİR (Türkiye Gemi İnşa Sanayicileri Birliği Derneği)
- VDAD (Vapur Donatanları ve Acenteleri Derneği)
- KOSDER (Koster Armatörleri ve İşletmecileri Derneği)
- -TÜRKLİM (Türkiye Liman İşletmecileri Derneği)

Bilgi:

- Yönetim Kurulu Başkan ve Üyeleri

Bu belge, 5070 sayılı Elektronik İmza Kanuna göre Güvenli Elektronik İmza ile İmzalanmıştır.



Odamızda ISO 9001:2015 KALİTE YÖNETİM SİSTEMİ Üygulanmaktadır



Tel: +90 (212) 252 01 30 (Pbx) **Faks:** +90 (212) 293 79 35







THE MARMARA TAKSIM HOTEL, ISTANBUL, TURKEY TUESDAY 6 TO THURSDAY 8 JULY 2021

SUPPORTED BY



Follow us on:

Linked in







SPONSORED BY



- Technical Site Visit International Displays International Conference 120 Conference Delegates
 - Networking Welcome Reception Local Delegates Discount •

HIGHLIGHTED TOPICS

- Smart port developments in creating sustainable futures
- Strategies in Improving Domestic And International Trade Demands
- Middle Corridor Facing the era of change
- Black Sea Supply Chain Developments And Responding to Recent Global Challenges That Has Affected Global Supply Chain Movements
- Black Sea Ports: Why to invest now?

- Black Sea supply chain developments and responding to recent trends
- Digitisation How decision support systems improve terminal's operation and efficiency
- Technical innovations for zero emission terminals
- Managing safety, reducing risks and preventing accidents in ports
- Being a hub Port in the Black Sea Region

Website: www.transportevents.com Follow us on: in f



Meet The Speakers



8















Lluís París Commercial Manager, Port de Barcelona

Lluís París is the Commercial Manager for Port de Barcelona. As from 2010, he in charge of development of container, automobile and bulk areas. He holds Master in Nautical Science and Marine Transportation at Universitat Politècnica de Catalunya, Facultat de Nàutica de Barcelona. Previously, in year 1982 to 1992, he worked at sea as deck officer. Then, 1995 to 2008, he in different managing positions on Shipping Agency for tramp and liner business in Spanish Med ports. Start from 2008 to 2010, he was developing international business and tramp subagents network for Shipping Agency.

Mohd. Faiz Hakim Hj. Husain Director and Co-Founder, Asia Global Total Logistics Sdn. Bhd.

Mohd Faiz Hakim is the Vice President of Persatuan Pengusaha Logistik Bumiputra (PPLB), an association featuring Malaysian Bumiputera Logistician involved in the multi-faceted activities in the Malaysian Transport and Logistic industries. By virtue of holding this esteemed position, he automatically represents PPLB in the Federation of Malaysian Freight Forwarders (FMFF) as the Council Member of the national committee which is affiliated to FIATA. He is also the Vice Chairman of Chartered Institute of Logistics & Transport Malaysia. Faiz spent eighteen years at the NCB Group between Northport (Malaysia) Bhd and Kontena Nasional Bhd. His last position at the group was Head, Group Strategy Division at NCB Holdings Bhd in Port Klang. He is the co-founder of Asia Global Total Logistics Sdn. Bhd. Faiz holds a Post Graduate Diploma in Ports and Logistics from Cambridge University, Chartered Member of CILT and a BA in Business Administration Transport from MARA Institute of Technology, Shah Alam Malaysia.

Adilkhan Kaliyev
Promotion and PR Manager, International Association Trans-Caspian International Transport Route (TITR)

Adilkhan Kaliyev is the Promotion and PR manager in the International Association Trans-Caspian International Transport Route. He started his career in the oil and gas field, working as the specialist in a national company «KazMunaiGas». Since 2017 he is been working in TITR Association, responsible for the marketing projects, event management and many more.

Martin Voetmann Commercial Director, Port of Aktau

Martin Voetmann is the Commercial Director for Port of Aktau. He has vast experience in container shipping industry, with more than 20 years' experience within logistics and especially within the Central Asian Container Shipping industry.

Luca Abatello Chief Executive Officer, Circle SpA

Luca Abatello is an Owner and CEO at Circle from 2012, Chairman at Info.era since December 2017. Mr. Abatello has a previous ten years' experience in the ICT, business advice and digital marketing sector, where he held growing positions up to Head of Business Solutions and Board of Directors member. Currently, he is Chairman at Log@Sea, the Enterprise Network made by Circle, Aitek and IB Group. With a Degree in Economics at University of Genoa (1999), Abatello has a Master's Degree in Executive MBA – PIM at SDA Bocconi (2007).

Rafael B. Sapina Garcia Executive Director of Business Development, Yilport Holding Inc.

Rafael B. Sapina Garcia completed his bachelor's degree in industrial engineering at the Politechnical University of Valencia in 1983. He then received his master's degree in port management and multimodal transport from the IPEC - Universidad Pontificia Comillas - Valecia in 1997. Since then, Mr. Garcia has worked at Condeminas where he worked with shipping agencies, logistics, and port operations; Martico, where he worked with shipping agents, logistics, and port operations; and Trasmediterranea - Aucona where he worked with the shipping lines and shipping agencies, as a commercial manager. Between 1998 and 1999, Mr. Garcia worked at the Valencia Port Authority as a commercial manager. He continued his career as a management assessor at Grimaldi Logistics, an owner's representative at MSC - Baleares, and finally as a director for shipping and port operators at Fundación Valenciaport between 1999-2013. Mr. Garcia has lectured at the IPEC Universidad Pontificia Comillas. Currently, he works as the international business development director of YILPORT Holding Inc.

Doğuş Durhan Ports & Terminals Management Professional for Container and Ro-Ro Division

Doğus has directly worked for two green field port investment projects in last 9 years in Turkey with is over 800m USD investment value. These projects are DP World Yarımca Container Terminal, another one is OYAK-NYK PORT Ro-Ro Terminal. Dogus has a passion to work on new port investment projects and M&A activities.

Neville Robert Stansfield Bissett Chief Executive Officer, Qterminals

Neville Bissett is the Chief Executive Officer of QTerminals, based in Hamad Port, Qatar. Neville has significant experience in port management/operations and has worked in Europe, the Middle East, Africa and South America.

Anthony van der Hoest Director, Maritime & Transport Business Solutions (MTBS)

Anthony van der Hoest is Director at MTBS and is responsible for business development, as well as project delivery and management. Mr. van der Hoest has over 15 years of experience in the ports and maritime sector. He managed numerous acquisitions, transactions and due diligence projects worldwide, focussing on emerging markets. Through his comprehensive experience, Mr. van der Hoest has gained a profound knowledge of, inter alia, container and breakbulk trade & shipping, terminal and port development & operation and terminal valuation & finance.

Meet The Speakers

















Ceyda Aksu General Manager, Barkon Shipping Agency

Ceyda has 23 years of experience in shipping and after taking charge in different divisions in the company, she is the General Manager of Barkon Shipping Agency since 2006. Barkon Shipping Agency is performing as Liner agent in Turkey, having representations of various global and regional shipping lines for 30 years.

Berzins Edvins Executive Director, Liski Transport, Service Center

Highly professional and internationally experienced manager in transport and transit industry, having gained wide business experience both heading the largest company in Latvia with more than 12 thousand employees, and establishing a strong business position of the company in international markets both in CIS countries and Europe.

Capt. Umur Uğurlu Sr. VP / Regional Manager - Group HQ, LAM Shipping Agencies

Capt. Umur UĞURLU is a maritime professional at LAM / Lyonel A Makzume Group as Senior Business Development Manager responsible for the group's India, Romania , Egypt , Pakistan activities and container liner businesses. Previously, Capt. Ugurlu was managing all shipping activities of OYAK Group, the Turkey's second largest industrial group under OMSAN Shipping and he was the Sea Transportation Manager of KOC Group which is the Turkish giant located in FORBES Global 500. He graduated with honors from Istanbul Technical University. Presently his doctorate studies continue in Yeditepe University of Istanbul.

Prof. Dr.-Ing. Holger Schuett Managing Director, akquinet port consulting GmbH

Holger Schuett is the CEO of akquinet port consulting GmbH (former known as ISL Applications GmbH). He is working in the field of simulation as well as in the branch of ports and container terminals for 30 years. Starting within the IT of HHLA, the biggest terminal operator in Hamburg, he was responsible for the simulation based consultancy of the fully automated Container Terminal Hamburg Altenwerder. In 2010 he took over a professorship at the University of Applied Science Bremerhaven and founded the company. Using the self developed product family CHESSCON he supports the optimisation of terminal processes in all five continents

Egemen Can Şenol Consultant, Navis

Egemen has been working in the port industry for more than 8 years, having previously worked on Marport Operational Softwares team as the team leader and contribute to both Navis-related and internal projects.

Since 2019, he has been working on the Navis Professional Services team as PS Consultant based on Instanbul and attending various Navis implement/upgrade projects in different regions.

Ulrich Beholz Sales Director, Franz Wölfer Elektromaschinenfabrik Osnabrück GmbH

Ulrich Beholz is with Wölfer since May 2017 but active in the motor industry since 1979. After making an apprenticeship as an electrician he served the State for 3 years and then went to the university and made a 5 years study in foreign trade. Mr. Beholz then joint a big German manufacturer for electro motors and was in several positions responsible for project around the world, based in Germany, England, Singapore and a short time in other regions of the world. Starting as a project export engineer all the way up to Sales Director International. Wölfer was and is the chance to come back to real business and the crane industry, with several applications for electro motors, was always of interest for Mr. Beholz.

Erkan Belek Business Development Director, Camco Technologies

In his new role as Turkey Country Manager at Camco Technologies, Mr. Erkan Belek will help terminals improve operations efficiency through automation of the gate, crane and rail processes. Supported by an industry-wide acknowledged portfolio of AI based image recognition technologies and an enviable track record of more than 250 terminals globally, Mr Belek is assisting Turkish Portal and Intermodal terminals implementing their digitalization and automation strategies.

Laurens van de Rijt Application Project Engineer, Hyster

Laurens Van Der Rijt is an Application Project Engineer for Hyster Yale Group since 2017.

Previously, he worked with Orlaco Product BV as Business Development Manager in year 2010-2015. Then, he become a Senior Account Manager in year 2015-2017. He was graduated from Avans University of Applied Sciences in BSc Electronics, Measurement and Control. He has strong skills in International Sales & Marketing and Electronics.

Jan Hammerschmidt Sales Manager Eastern Europe and Turkey Mobile Harbour Cranes and Reachstacker, Liebherr-MCCtec Rostock GmbH

Mr. Jan Hammerschmidt, started working as a project manager in the sales department for Liebherr Mobile Harbour Cranes and Reachstacker from February 2013 to May 2017. Currently he is, Sales Manager Eastern Europe and Turkey for Mobile Harbour Cranes and Reachstacker.

Meet The Speakers











Julien Horn Director and Senior Underwriter Middle East, Africa and Eastern Mediterranean, TT Club

Julien Horn has worked for TT Club, the port and transport insurance specialist since 2006 after initially gaining experience with the ship owners Mutual the UK P&I Club. He is a Fellow of the Chartered Institute of Insurance with a post-graduate diploma in Marine Insurance from the World Maritime University and a Member of the Honourable Company of Master Mariners.

Michał Stupak Account Manager, Port of Gdańsk Authority

Born in 1970. Graduated 1994 at the Maritime Economic Faculty of the University of Gdansk. Between 1994 and 1995 was responsible for forwarding shipping lines between Gdansk and Scandinavian countries. Since the end of 1995 in the Port of Gdansk Authority at the Marketing Department, responsible for contacts with clients. Last three years responsible for the acquisition of investors in the port area and extending area of activity of the Port of Gdansk as Account Manager in Commercial Department.

Fatih Yilmazkarasu Director, Trade and Customer Relations, Marport Terminal Operators S.A.

Fatih Yilmazkarasu has an education in Istanbul University, Facult of Economy. On 20th year at container business, he has an experienced on Maersk for 15 years on Line and Logistics departments in 5 different roles. He is currently at Marport Terminal Operators S.A. as Trade and Customer Relations Director.

Alex Montebello Chief Executive Officer, Malta Freeport Terminals

Alex Montebello is the CEO at Malta Freeport Terminals. He started his career at Malta Freeport in 1989 at the time of the Company's inception and has since then occupied various positions within the Company. In his early days as an IT Specialist, Alex was responsible for setting up and implementing the Terminal Operating Systems, which were created in-house alongside the Company's development and expansion. Added to this, Alex has been responsible for the operations of the Terminals, the marketing of the Container Terminals as well as negotiation and management of contracts with the shipping lines resulting in the client mix that has been attracted to the Freeport's facilities.

Denis Vukorepa Executive Director, Port of Rijeka Authority

In 1988, he began his professional career in the company Port of Rijeka j.s.c. continuing his career at the Port of Rijeka Authority in 1999. On June 27 in 2002, Denis Vukorepa was appointed as CEO of the Port of Rijeka j.s.c. for a mandate of five years. On June 27, 2007 he was re-elected for another five years. During his 10-year mandate as the CEO of Port of Rijeka j.s.c., Denis Vukorepa contributed to a multiple increase of the total throughput in the Rijeka port. Since September 9th 2017, Denis Vukorepa has been the Executive Director of the Port of Rijeka Authority, an institution responsible for the governance, construction, use and development of port of Rijeka. The port that was declared of a special (international) economic interest for the Republic of Croatia open to international and domestic public traffic. He is currently managing the development projects of the Rijeka Port Authority, with one of the biggest capital projects in the state – new Zagreb Deep Sea Container terminal.



Tuesday 6 July 2021

TECHNICAL SITE VISIT

9am

Delegate Registration at the Event Registration Desk Located Outside Grand Ballroom B of The Marmara Taksim Hotel 8am

Technical Brief by Marport at The Marmara Taksim Hotel

9 45am Transport departs from The Marmara Taksim Hotel to Gemport-Yilport Gemlik Terminal

Arrival at Gemport-Yilport Gemlik Terminal to Tour the Container, General Cargo, Ro-Ro and Liquid Operations Terminals 11 45am

as well and Tug Boat Operations at Gemlik. Cocktails and Light Lunch Will be Served for All Participants

Transport Departs Gemport-Yilport Gemlik Terminal Back to The Marmara Taksim Hotel 2pm

Arrival at The Marmara Taksim Hotel (approx.) 4pm

Wednesday 7 July 2021

8am Conference Delegates' Registration

OPENING CEREMONY

Organiser's Remarks

Rory James Doyle, FCILT, Managing Director, Transport Events, Malaysia

9 10am Welcome Remarks

Ian James, Chief Operating Officer, Yilport Holding, Turkey

9 15am Welcome Remarks

Fatih Yilmazkarasu, Manager, Trade and Customer Relations, Marport Terminal Operators S.A., Turkey

9 20am Display Area Opening Ceremony and Tour of the Display Area by the VIP group followed by Conference

Delegates Refreshments

nsored by LIEBHERE

Sponsored by MAF

Sponsored by akquinet

SESSION 1 Improving Movements of Domestic and International Trade Through Smart Port Integration

10 30am Conference Moderator's Opening Remarks

10 30am Smart Port Developments in Creating Systainable Futures Lluís París, Commercial Manager, Port de Barcelona, Spain

10 55am Smart Port Acceleration During the Covid-19 Pandemic

Mohd. Faiz Hakim Hj. Husain, Director and Co-Founder, Asia Global Total Logistics Sdn. Bhd., Malaysia (on demand)

SESSION 2 Strategies in Improving Domestic and International Trade Demands

Middle Corridor - Facing the Era of Change Adilkhan Kaliyev, Promotion and PR Manager, International Association Trans-Caspian International Transport Route (TITR), Republic of Kazakhstan

11 45am Integration of Port Aktau Into the International Container Shipping

Martin Voetmann, Commercial Director, Port of Aktau, Republic of Kazakhstan

The Role of the Port of Gdańsk in the Baltic - Black Sea Transport Corridor and Trade Within the Silk Road "Middle Corridor" Sławomir Michalewski, Vice-President, Port of Gdańsk Authority, Poland 12 10pm

12 35pm Questions and Answers Followed by Conference Delegates Networking Lunch







Luca Abatello, Chief Executive Officer, Circle Spa, Italy

2 20pm

New Transshipment Hub in the Marmara Sea - Yilport Gemlik-Gemport Rafael B. Sapina Garcia, Executive Director of Business Development, Yilport Holding Inc., Turkey

Black Sea Port Modernisation and Development Projects. Channelling Investments

A Recent Development on the Global Ro-Ro Market Focused on Finished Car Vehicles Market, Pure Car Carrier

Lines and Investments of Ro-Ro Ports

Doğuş Durhan, Ports & Terminals Management Professional for Container and Ro-Ro Division, Turkey (on demand)

3pm Questions and Answers Followed by Conference Delegates Refreshments Served in the Display Area

and Planning Development Projects Aimed at Expanding Port Capacity

Sponsored by



SESSION 4 Black Sea Supply Chain Developments and Responding to Recent Global Challenges

That has Affected Global Supply Chain Movements

Sponsored by



Black Sea Supply Chain Developments and Responding to Recent Trends 4pm Neville Robert Stansfield Bissett, Chief Executive Officer, Qterminals, Qatar

Supporting Trade Organisations



11 20am

SESSION 3

2pm

2 40pm























Black Sea Ports: Why to Invest Now? 4 20pm Anthony Van Der Hoest, Director, Maritime & Transport Business Solutions, The Netherlands Questions and Answers Followed by Conference Moderator's Closing Remarks 4 40pm PORT ® Sponsored by GDANSK Networking Welcome Reception Generously Hosted by Port of Gdansk Authority S.A. Taking Place at 5pm - 6 30pm the Panorama Lounge and Bar of The Marmara Taksim Hotel, Istanbul. Smart Casual Attire. Thursday 8 July 2021 8am Conference Delegates' Registration SESSION 4 Black Sea Supply Chain Developments and Responding to Recent Global Challenges Sponsored by That has Affected Global Supply Chain Movements (Cont.) 9_{am} Conference Moderator's Opening Remarks Michal Wojcik, International Relations Manager, Port of Gdańsk Authority, Poland Ceyda Aksu, General Manager, Barkon Shipping Agency, Turkey (on demand) 9am 9 15am Berzins Edvins, Executive Director, Liski Transport, Service Center, Ukraine 9 30am Capt. Umur Uğurlu, Sr. VP / Regional Manager - Group HQ, LAM Shipping Agencies, Turkey 9 45am Sinan Sen, Deputy General Manager - Commercial, CMA CGM, Turkey

Technology in Creating Digital Ports, Revolutionising Workflow and Reducing Co2 Emissions

The Digital Twin of Your Terminal — Generated Based on Industry Standards Prof. Dr.-ing. Holger Schuett, Managing Director, Akquinet Port Consulting GmbH, Germany (on demand)

Questions and Answers Followed by Conference Delegates Refreshments Served in the Display Area

11 15am Digitilizing the Terminal Planning Process Egemen Can Senol, Consultant, Navis, Turkey

10am

11am

11 30am

SESSION 6

SESSION 5

Wölfer Technology is Moving Your Containers

Ulrich Beholz, Sales Director, Franz Wölfer Elektromaschinenfabrik Osnabrück GmbH, Germany

11 45am Terminal Automation: From Process Optimization to Terminal Efficiency Erkan Belek, Business Development Director, Camco Technologies, Turkey

12pm Digitalization Humanized - A Customer Centric Approach to Spreader Productivity Tools

Mesut Yalcin, President, Yalco Foreign Trade & Representation Ltd, Turkey

12 15pm Technical Innovations for Zero Emission Terminals

Laurens Van de Rijt, Application Project Engineer, Hyster, The Netherlands (on demand)

Same Port, New Level — LHM. Versatile Allrounder in Port Handling 12 30pm Jan Hammerschmidt, Sales Manager Eastern Europe and Turkey Mobile Harbour Cranes and Reachstacker, Liebherr-MCCtec Rostock GmbH, Germany

Effective Port Planning and Strategy Improvements That Create a Modern and

12 45pm Questions and Answers Followed by Conference Delegates Networking Lunch PORT @ GDANSK

Port de Barcelona

4 Sponsored by

Efficient Regional Transportation Hub Managing Safety, Reducing Risks and Preventing Accidents in Ports 2pm

Julien Horn, Director and Senior Underwriter Middle East, Africa and Eastern Mediterranean, TT Club, United Kingdom (on demand)

2 15pm Port of Gdańsk as a Regional Transportation Hub

Michał Stupak, Account Manager, Port of Gdańsk Authority, Poland

Alex Montebello, Chief Executive Officer, Malta Freeport Terminals, Malta (on demand) 2 30pm

Being a Hub Port in the Black Sea Region 2 45pm

Fatih Yilmazkarasu, Director, Trade and Customer Relations, Marport Terminal Operators S.A., Turkey

Rijeka: Becoming North Adriatic's Leading Container Port 3pm

Denis Vukorepa, Executive Director, Port of Rijeka Authority, Croatia (on demand)

3 15pm Questions and Answers Followed by Conference Moderator's Closing Remarks. Refreshments Served in the Display Area PORT (5)



























The Marmara Taksim Hotel, Istanbul, Turkey Wednesday 7 and Thursday 8 July 2021

Supported By

Official Hotel and Venue







Σ	← CON	IFERENCE 21	3	20	14	6
CONFERENCE ROOM		16	9	8	15	17
ONFERE		19	22	23	12	1
O		26	2	7	27	25
		24			28	
			- † —			

TT

1

26

MAFI Transport-Systeme

PEINER SMAG Lifting Technologies



ure Distribution











Conference Sessions

ENTRANCE























DISPLAY ALLOCATION (updated on 15 / 6 / 2021)

9	Bromma	8	Port De Barcelona		
27	CAMCO Technologies	15	Port De Barcelona		
16	Cey Group	26	RAM Spreaders		
21	Circle Group		Robban Assafina		
17	17 Dutch Lanka Trailer Manufacturers		SIBRE		
19	EAE Lighting	7	Stinis Spreaders		
		23	Trans-Caspian International Transport		
22	22 EAE Lighting		Route (Middle Corridor)		
14	Liebherr	6	Vahle		
20	Liebherr	12	Woelfer Motoren		

Yilport Holding Inc.

Available

DISPLAY PACKAGE

3 x 2 Square Metre Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Table
- 2 Chairs
- Display Lighting
- Electrical Power Point
- Display Carpet
- Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Display Stand Package is €7,895
- There is a Registration And Administration Fee of €495
- · There are Multiple Events Booking Discounts

Please Visit: www.transportevents.com

Follow us on:



Transport Events Limited Tel: +852 2157 3907

Fax: +852 3895 0948 Email: enquiries@transportevents.com







SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the Black Sea Ports and Shipping 2021 Turkey will benefit from international publicity offered by sponsorship. As an Official Sponsor, your company's latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official Black Sea Ports and Shipping 2020 Turkey website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the event
- 3 Free of Charge Conference Delegate Registrations worth €4,995

Delegates Lanyards Sponsorship

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company's latest full colour corporate logo is exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €7,895 including all production costs. This does not include nametag sponsorship.

Sponsored by **navis**

Delegates Nametags Sponsorship

All event participants are given an identification name tag to wear throughout the two days of the event. Your company's latest full colour corporate logo exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €7,895. This does not include lanyard sponsorship.



Event Website

Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is €6,895.

Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €4,995.



Event Directional Signage

Have your company's latest full colour corporate logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Event area. Sponsorship is €6,895.

Sponsored by AVAHLE

Company Banners

Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Event area. Sponsorship is €6.895 per 3 banners.

Sponsored by DUTCH LANKA TRAILERS PEINER SMAG SPREADERS SPREADERS

Technical Site Visit Transportation Sponsorship

The Technical Site Visit take place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is €6,895.

Networking Welcome Reception — Wednesday 7 July 2021

The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

PORT (I)
Sponsored by GDANSK

Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €6,895 per Conference Session Sponsorship.

Session 1 MAF

Session 2 akquinet

Session 3



Session 4



Session



Session 6



Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's latest full colour corporate logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €6,895.

Break 1 **LIEBHERR**

Break 2 SIBRE Sure to be Safe

Break 3 GDAŃSK

PORT (3)
Break 4 GDAŃSK

Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your VIP clients or partners. Exclusive lunch sponsorship per day is €7,895.

Wednesday 7 July 2021

Sponsored by



Thursday 8 July 2021

Sponsored by



REGISTRATION INFORMATION

To Participate in The Black Sea Ports and Shipping 2021 You Need to Register as a Conference Delegate or Event Visitor.

Conference Delegates Receive: Competitive Hotel Rates • Technical Site Visit • Conference Refreshment Breaks And Lunches • Display Area And Conference Access • Networking Welcome Reception • A Full Set of Conference Presentations • Official Colour Photographs From The Event

Event Visitors Receive: Access to Display Area Only

CONFERENCE DELEGATE REGISTRATIONS

Please Complete And Fax Back This Form or Register Online at www.transportevents.com Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: +852 3895 0948 or Email to: alin@transportevents.com

Conference Delegate Registration

- I Wish to Attend The Technical Site Visit on Tuesday 6 July 2021. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available And Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: amelia@transportevents.com
- I Wish to Attend The Networking Welcome Reception on Wednesday 7 July 2021

Name:	18 / 6 / 2021
Job Title:	
Company Name:	
Address:	
<u>Tel:</u>	
Email:	
Website:	

INTERNATIONAL DELEGATE REGISTRATIONS

- On or Before Sunday 6 June 2021: The 'Early Bird' Conference Delegate Registration is €1,295 Special Offer - 3 Delegates For The Price of 2 in This Category
- From Monday 7 June 2021: The Regular Conference Delegate Registration is €1,495 Special Offer - 3 Delegates For The Price of 2 in This Category
- One Day Conference Delegate Registration is €995
- No Delegate Registration Will be Accepted Without Full Payment
- Credit Card For Secure Online Registration And Payment at www.transportevents.com Please Follow The Instructions on Our Registration Page. Payment Will be Accepted in EUR.
- Telegraphic Transfer Complete The Registration Details on This Page And Fax to +852 3895 0948 or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. <u>Transmitting Bank Charges Must be Paid by The Sender</u>.
- I Have Transferred €1,495 / €1,295 / €995 (Circle Correct Amount) Per Delegate to OCBC Wing Hang Bank Limited

Euro (EUR) Bank Transfer to:

Account Name: Transport Events Limited Account Number: 035-802-538366-831 **Beneficiary Bank: OCBC Wing Hang Bank Limited** Bank Address: 161 Queen's Road Central, Hong Kong

Swift Code: WIHBHKHH

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE. TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

LOCAL DELEGATE REGISTRATIONS

For Turkish Nationals, Citizens And Residents of Turkey, The Conference Delegate Registration is €695.

On or Before Sunday 6 June 2021: The 'Early Bird' Conference Delegate Registration is €595

From Monday 7 June 2021: The Regular Conference Delegate Registration is €695

- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment
- Credit Card For Secure Online Registration And Payment Via PayPal at www.transportevents.com Follow The Instructions on Our Registration Page. Payment Will be Accepted in EUR. For Transactions in Other Currencies, Your Local Amount Will be Converted to EUR During The Transaction at The Prevailing Rate.
- I Have Transferred €595 Per Delegate to OCBC Wing Hang Bank Limited
- I Have Transferred €695 Per Delegate to OCBC Wing Hang Bank Limited

Euro (EUR) Bank Transfer to:

Account Name: Transport Events Limited Account Number: 035-802-538366-831

Beneficiary Bank: OCBC Wing Hang Bank Limited Bank Address: 161 Queen's Road Central, Hong Kong Swift Code: WIHBHKHH

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE. TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to +852 3895 0948 or Email to: alin@transportevents.com

TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And **Full Payment**
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Withholding Tax must not be deducted from the amount set out in this contract. If it is, the dient agrees to pay the Organiser an amount equivalent to the amount of the Withholding Tax.
 Delegates Will Not be Admitted Unless Payment Has Been Received in Full
- Flights, Visa Arrangements, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed:

Dated:

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Limited Tel: +852 2157 3907 enquiries@transportevents.com

Fax: +852 3895 0948

TRANSPORT EVENTS



www.transportevents.com

DISPLAY VISITORS ONLY

Registration to Visit The Trade Display is Free of Charge And Should be Done During The Event On-Site at The Registration Desk.

Display Opening Times: Wednesday 7 July 2021 Thursday 8 July 2021

9am to 5pm 9am to 3 30pm

OFFICIAL HOTEL AND VENUE

The Official Hotel and Venue is The Marmara Taksim Hotel, Istanbul, Turkey. Special Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Contact Person Şeyda Özen Assistant Group Sales Manager THE MARMARA

The Marmara Taksim Hotel Taksim Meydani 34437 Istanbul, Turkey

Tel: + 90 212 334 8300 Fax: + 90 212 244 0509

E-mail: sozen@themarmarahotels.com Website: www.themarmaracollection.com